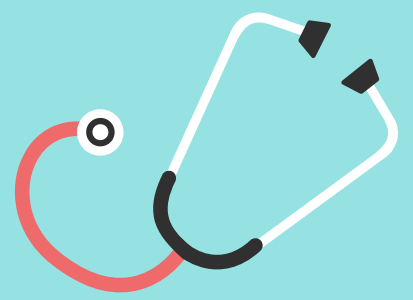
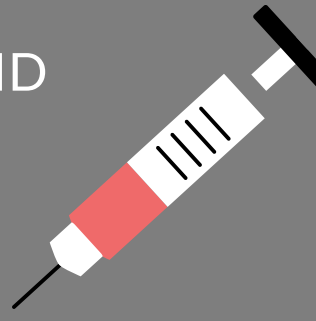


ON-CALL ARRANGEMENTS



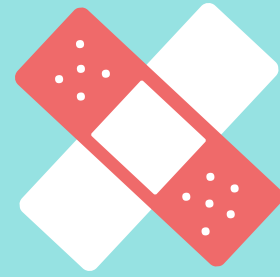
DID YOU KNOW?

Compensation for on-call arrangements is on the rise AND Hospitals are facing increased scrutiny when structuring compensated on-call arrangements



CALL COMPENSATION CHECKLIST

Here are a few key concepts and questions you should consider when structuring and supporting an on-call arrangement:



CALL FREQUENCY

How often will the physician need to respond to an emergent event by phone and in person?

CALL PANEL SIZE AND SPECIALTY

How many physicians will participate in the call rotation for a particular specialty?

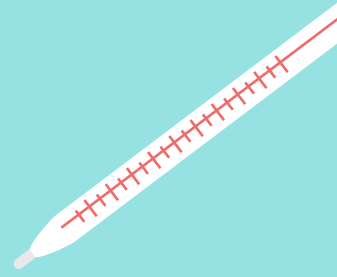


PAYOR MIX

What percentage of patients will be Medicare, Medicaid, or uninsured?

COVERAGE TYPE

Will the physician provide restricted (on-site) and/or unrestricted (off-site) coverage?



PATIENT ACUITY

What is the facility trauma level?
Will the physician need training?



MEASURING ACTUAL BURDEN FOR ON-CALL PAY ARRANGEMENTS CAN BE CHALLENGING.

A HOSPITAL'S UNIQUE SET OF FACTS AND CIRCUMSTANCES SHOULD BE CONSIDERED, ALONG WITH GUIDANCE FROM OIG ADVISORY OPINIONS, TO DETERMINE COMMERCIAL REASONABLENESS AND FAIR MARKET VALUE.



FOR HELP STRUCTURING AND SUPPORTING YOUR ON-CALL ARRANGEMENTS, CONTACT THE LBMC HEALTHCARE VALUATION TEAM.

