

# Microsoft Dynamics 365 Business Central

An all-in-one business management solution that helps your business connect financials, sales, service, and operations to streamline business processes, improve customer interactions and make better decisions.

## Manage your financials

### Make informed decisions

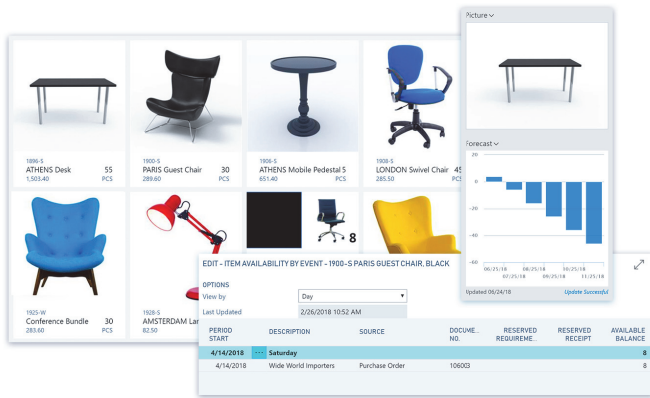
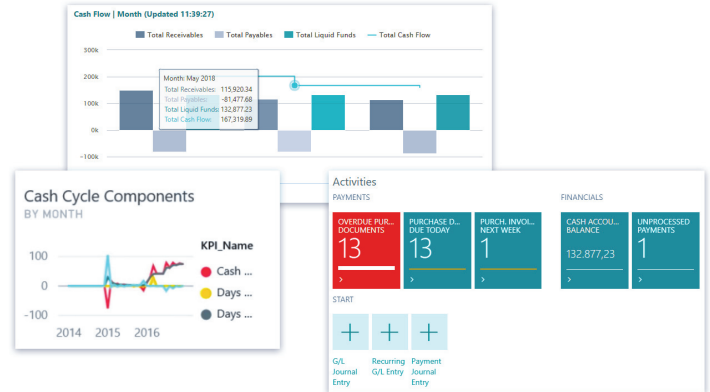
Connect data across accounting, sales, purchasing, inventory, and customer interactions to get an end-to-end view of your business. Chart financial performance in real time with built-in Power BI dashboards.

### Accelerate financial close and reporting

Streamline accounts receivables and payables, and automatically reconcile accounts to close and report on financials quickly and accurately, while maintaining compliance.

### Improve forecast accuracy

Refine financial forecasts by modeling and analyzing data across multiple dimensions. Customize reports using seamless Microsoft Excel integration.



## Automate and secure your supply chain

### Optimize inventory levels

Use built-in intelligence to predict when and what to replenish. Purchase only what you need with dynamically updated inventory levels.

### Avoid lost sales and reduce shortages

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. Suggest substitutes when requested items are out of stock.

### Maximize profitability

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties. Prevent unnecessary or fraudulent purchases through approval workflows.

## Sell smarter and improve customer service

### Deliver value at every touch point

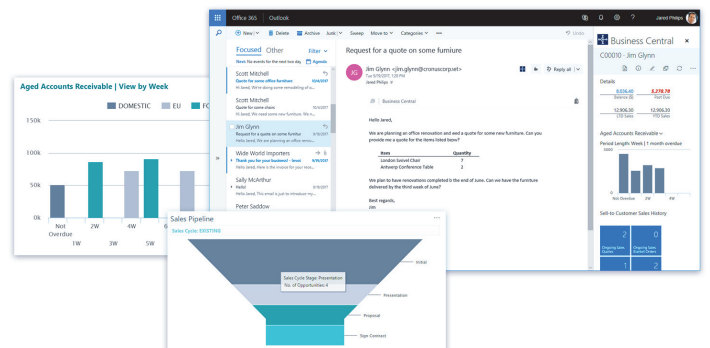
Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

### Boost sales productivity

Accelerate the quote to cash process. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.

### Maximize profitability

Gain a comprehensive overview of your service tasks, workloads, and employee skills to effectively assign resources and accelerate case resolution.



## Keep projects on time and under budget

### Stay on budget

Create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. Develop, modify, and control budgets to ensure project profitability.

### Plan with precision

Manage resource levels by planning capacity and sales. Track invoicing for customers against planned costs on orders and quotes.

### Analyze project performance

Make effective decisions with real-time insight on project status, profitability, and resource-usage metrics.

VIEW - EMPLOYEE LIST + New

Name	Role	Department
Hill Annette	Secretary	
Dempsey Mary	Designer	
Sadlow Peter	Sales Manager	
Sneath Timothy	Production Assistant	
Roberts John	Managing	
Hanson Mark	Production	
Lum Richard	Production	

Job Details

Job No. JOB00020

Budget Cost

Resource	360.00
Item	328.00
G/L Account	235.00
<b>Total</b>	<b>923.00</b>

Actual Cost

Resource	345.00
Item	205.00
G/L Account	233.00
<b>Total</b>	<b>783.00</b>

Billable Price

Resource	1,440.00
Item	420.00
G/L Account	0.00
<b>Total</b>	<b>1,860.00</b>

Invoiced Price

Resource	321.00
Item	102.00
G/L Account	340.00
<b>Total</b>	<b>763.00</b>

NO.	DESCRIPTION	WAR.	BO.	QTY PER PARENT	UNIT OF MEASURE	REFLENI SYSTEM	AVAILABLE QUANTITY	NEEDED BY DATE
1000	Bicycle			12	PCS	Frod Order		3/1/2018
1100	Front Wheel			34	PCS	Frod Order		3/1/2018
1110	Rim			44	PCS	Purchase		2/15/2018
1120	Spokes			55	PCS	Purchase		2/15/2018
1150	Front Hub			100	PCS	Frod Order		2/15/2018
1151	Axe Front Wheel			25	PCS	Purchase		2/15/2018
1155	Socket Front			67	PCS	Purchase		2/15/2018
1160	Tire			10	PCS	Purchase		2/15/2018
1170	Tube			89	PCS	Purchase		2/15/2018
1200	Back Wheel			50	PCS	Frod Order		3/1/2018
1110	Rim			46	PCS	Purchase		3/1/2018
1120	Spokes			122	PCS	Purchase		3/1/2018

## Optimize your operations

### Manage forecasting to fulfillment

Use sales forecasts and expected stock-outs to automatically generate production plans and create purchase orders.

### Run your warehousing efficiently

Get a holistic view of inventory for efficient order fulfillment. Track every item transaction and movement by setting up bins based on warehouse layout and storage unit dimensions.

### Reach optimal output levels

Calculate and optimize manufacturing capacity and resources to improve production schedules and meet customer demands.

## Start Your Journey Today:

There are many factors to consider when choosing an ERP system. Let our experienced business strategists and certified ERP consultants help you find the right fit for your unique business.

Contact Us: [info@lbmctech.com](mailto:info@lbmctech.com) - [www.lbmctech.com](http://www.lbmctech.com)

